



congratulates
**Elizabeth Development
Company**

on its fine choice of
CARLOS SANCHEZ

to receive its
***EDC Neighborhood
Achievement Award***



Anne Evans Estabrook, Chairman & CEO
Dave Gibbons, President
Elberon Development Group
235 Birchwood Avenue • Cranford
New Jersey 07016 • 908-272-7555

**CONGRATULATIONS TO
ELIZABETH DEVELOPMENT COMPANY
NEIGHBORHOOD LEADERS HONOREE**

JEFF FOWLKES

Embassy Suites Elizabeth-Newark Airport



Jeff Fowlkes joined Sun Development in 2013 with extensive experience in the Hospitality Industry across multi-brands. He is a 13-year veteran of Hilton Worldwide and has worked with Sheraton ITT and Wyndham Hotels as well. Fowlkes has served in the capacity of General Manager since 2003 and has had several Leadership Management roles spanning over 20 years.

Mr. Fowlkes was included as one of the Top 100 Most Influential African American Hoteliers in his first general manager assignment in Westchester, NY.

While with Hilton, Jeff was extremely instrumental in the conversion of several properties to Hilton products. He has served as the Food & Beverage Cluster Lead for North and South Carolina. Fowlkes has also served as the point person for several design and construction projects, which have totaled in excess of \$20 million dollars.

Fowlkes also holds the designation of CHA and CFBE from the American Hotel Association and has General Manager Certifications with Hilton, Doubletree and Embassy Suites Brands.

Fowlkes is an active Member of the International Food Safety Council, American Culinary Federation, Multi-Cultural Foodservice & Hospitality Alliance, Elizabeth Chamber of Commerce and Secretary of EDMO.

**CONGRATULATIONS TO
ELIZABETH DEVELOPMENT COMPANY
NEIGHBORHOOD LEADERS HONOREES**

DARLENE M. ROBINSON

VP & Development Advisor,
Community Development Banking-NET - PNC Bank



Darlene M. Robinson has an extensive banking career with many of the region's prominent banking institutions. Upon graduation from Georgetown University's Edmund J. Walsh School of Foreign Service she accepted a position in Midlantic National Bank's Credit Management Training Program. After several years working in the banking industry in 1999,

Darlene took a position at the NJ Redevelopment Authority, initially as the Director of Development and then as the Director of Finance. From 2003 to 2006, she was the Deputy Executive Director of the City of Trenton's Economic Development Corporation. While there she was responsible for the development of a 66,000 square foot office building in the center of downtown Trenton. She returned to banking in 2006, working for Yardville National Bank, which was acquired by PNC Bank in December 2007. She is currently a Development Advisor in PNC's Community Development Banking - Northeast Territory Team. Here she manages and supports community development banking relationships in Central and Northern NJ and New York City.

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Today's Marketing Strategists

**Congratulates
ELIZABETH DEVELOPMENT COMPANY
and its On-the-Job-Training Initiative**

*"It was a pleasure working with
Fatimah Raymond and the EDC team
on it's On-The-Job-Training Program"*

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**CONGRATULATIONS TO
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WILLIAM BEST

**Senior Vice President and Market Manager,
Community Development Banking, PNC Bank**



William Best joined PNC Bank in September 2003 as Senior Vice President, Northeast Market Manager, Community Development Banking in its East Brunswick, NJ regional office. In this role, he is responsible for the Bank's commitment towards the growth and prosperity of the low-moderate income segments and its communities, including community and economic development corporations, small businesses and women and minority-owned enterprises in Northern and Central NJ and Northeast Pennsylvania. He returns to PNC from his position as the first Executive Director of the New Jersey Redevelopment Authority, a state-financing agency, where he served for six years in three administrations. The Redevelopment Authority functions as a comprehensive resource center that invests financial and technical resources into redevelopment projects in New Jersey's urban neighborhoods. Under his leadership, the agency leveraged over \$1.3 billion in economic development. He is Past Chair of the International Economic Development Council, the world's largest professional association for economic developers. He presently serves on the NJ Regional Plan Association, NJ Future and the Newark Regional Business Partnership boards and was recently elected to the Board of Trustees of Rutgers University.

Developed by Davidson-Wayne Development

Penn Ave Urban Renewal LLC Project

A five (5)-story building located at 727 Pennsylvania Avenue, Elizabeth that will house retail space on the lower level and 1-bedroom, 2-bedroom and 3-bedroom apartments on the upper floors.



**CONGRATULATIONS TO
ELIZABETH DEVELOPMENT COMPANY
NEIGHBORHOOD LEADERS HONOREES**

JACOBSON DISTRIBUTING COMPANY

Jacobson Distributing is a family-owned business specializing in the sales and distribution of major appliances and electronics, to the retail public and wholesalers. As a local business serving the community for over 65 years, the two brothers, Ron, the comptroller, and Allen, the President, have made it a point to provide residents with an opportunity to learn a new trade and start a new career.

CRANFORD PLUMBING & HEATING

John Difabio, is the owner/operator for Cranford Plumbing & Heating located in Garwood, New Jersey. They are unique in that they have licenses in both plumbing and HVAC system and have committed apprenticeship opportunities for OJT trainees.

Davison Wayne Developers

Well-known for its commitment to completing superior development projects, Davison Wayne Developers have conducted construction services for many years in the greater Elizabeth, New Jersey and Union County communities.

Wakefern Food Corp.

From a small, struggling cooperative with eight members – all owners of their own grocery stores – Wakefern Food Corp. has grown into the largest retailer-owned cooperative in the United States. Founded in 1946, the cooperative is comprised of 50 members who today individually own and operate more than 250 supermarkets under the ShopRite and The Fresh Grocer banners in New Jersey, New York, Connecticut, Pennsylvania, Maryland and Delaware. In 1996, Wakefern introduced PriceRite stores, extending the company's reach into Rhode Island and Massachusetts. Today, there are more than 50 PriceRite stores in six states. As the merchandising and distribution arm of ShopRite, PriceRite and The Fresh Grocer, Wakefern, together with its member companies, employs more than 70,000 people, making it one of the largest employers in New Jersey. Wakefern also distributes products to other supermarkets throughout the northeastern United States and Bermuda. Wakefern was named one of the Best Places to Work in NJ by NJBIZ Magazine in 2011 and again in 2012. In 2011, Supermarket News gave Wakefern its Retail Excellence Award and The Griffin Report named Wakefern Retailer of the Year. Supermarket News also recently awarded Wakefern the 2013 Technology Excellence Award.

JAMES R. GUERRA, P.A.

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*Congratulations Elizabeth Development Company
and to all the
2014 Neighborhood Leaders Award Recipients!*




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In honor of the
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congratulations on a prosperous
and successful year helping
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Proud to support Elizabeth Development Corporation

Congratulations to Carlos N. Sanchez
on receiving the EDC Neighborhood
Achievement Award



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Congratulations & Applause

To The 2014 EDC Achievement Award Honoree

CARLOS SANCHEZ

For Your Dedicated Service to the Elizabeth Business Community

To The 2014 Neighborhood Vision Award Honorees

PNC Bank

Davison Wayne Developers

John DiFabio, Cranford Heating & Plumbing

Jacobson Distributing Company

Jeff Fowlkes, Embassy Suites

Wakefern Food Corporation

For Their Commitment to Build Sustainable & Positive Communities

Marcy Metz



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People. Community. Doers. PNC is proud to be a part of Elizabeth Development Company's Neighborhood Leaders Awards event. Because we know that inspiration begins at home.

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for the achiever in you™



PNC BANK

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THE STUDENTS, FACULTY AND STAFF OF
UNION COUNTY COLLEGE

CELEBRATE THE
**ELIZABETH DEVELOPMENT
COMPANY**

ON THE OCCASION OF ITS

**2ND ANNUAL
NEIGHBORHOOD
LEADERS RECEPTION**

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ELIZABETH GARCIA, P.E.
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Trinitas Regional Medical Center is a Catholic Teaching Hospital sponsored by the Sisters of Charity of Saint Elizabeth in partnership with Elizabethtown Healthcare Foundation.



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